

Select

**Sotheby's**  
INTERNATIONAL REALTY

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**For Immediate Release:**

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## **Select Sotheby's International Realty Welcomes Town and Country Properties and Estates**

SARATOGA SPRINGS, N.Y. (October 6, 2009) – Select Sotheby's International Realty announces that Town and Country Properties and Estates of Saratoga has joined the firm.

Town and Country Properties and Estates is owned by Broker Charlene Courtney, and focuses on luxury real estate throughout Saratoga County and surrounding communities. In addition, Charlene has deep family roots in the Lake George region as the daughter of Charles Wood, one of the area's leading business men and philanthropists. She is very active in many civic and charitable organizations as well. "This move will allow Town and Country agents to leverage our success, experience, and knowledge in combination with the world's most recognized luxury real estate brand," said Charlene Courtney. "We have always prided ourselves on our relationships within the community and we are confident that with Select Sotheby's International Realty, our clients will achieve a significantly elevated level of exposure."

In addition to Ms. Courtney, Select Sotheby's International Realty welcomes Associate Broker's Brian Ward and Kristen Mann. "The Town and Country team instills the same values and commitment to their clients as we expect of our agents. We are confident that this move will be very well received throughout our community," said Bill Parker, Broker/Owner Select Sotheby's International Realty.

Due to Ms. Courtney's history, growing up on Lake George and spending a large part of her adult life within the Warren County community and as a lifelong member of the Lake George Club, this move is also expected to stimulate Select Sotheby's International Realty planned launch in Lake George. "We have been working Warren/Washington/Essex Counties since our opening in August of 2007, and have produced some results in spite of a difficult market. Our plans have always included a local office to serve the Lake George buyers and sellers, and we are confident that the addition of Town and Country will propel our plans to a much anticipated 2010 opening," said John Burke, Broker/Owner of Select Sotheby's International Realty.

Select Sotheby's International Realty's sales associates provide their service and expertise to clients of distinctive and unique properties in the Capital, Catskills, Adirondacks, Thousand Islands and Finger Lakes Regions of NY State. The company headquarters is in Saratoga Springs, NY and has agents throughout upstate NY to serve clients. The main office is located at 270 Broadway, Saratoga Springs, New York. The phone number is (518) 580-8500. The Lake Placid Gallery is located at 2573 Main St., Suite 2, Lake Placid, New York. The phone number is (518) 523-2550. The website address is [SelectSothebysRealty.com](http://SelectSothebysRealty.com).

**About Sotheby's International Realty Affiliates LLC**

Founded in 1976 to provide independent brokerages with a powerful marketing and referral program for luxury listings, the *Sotheby's International Realty* network was designed to connect the finest independent real estate companies to the most prestigious clientele in the world. In February 2004, Realogy Corporation, a global provider of real estate and relocation services, entered into a long-term strategic alliance with Sotheby's, the operator of the auction house. The agreement provided for the licensing of the *Sotheby's International Realty* name and the development of a full franchise system by Realogy's subsidiary, Sotheby's International Realty Affiliates LLC. Affiliations in the system are granted only to brokerages and individuals meeting strict qualifications. Sotheby's International Realty Affiliates LLC supports its affiliates with a host of operational, marketing, recruiting, educational and business development resources. Franchise affiliates also benefit from an association with the venerable Sotheby's auction house, established in 1744. For more information, visit [www.sothebysrealty.com](http://www.sothebysrealty.com).

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